

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO BULLETIN OF 29 SEPTEMBER 1959
Issue II

Mission Holders
Association Secretaries
HCO Secretaries

THE ORGANIZATION OF A PE FOUNDATION

There are basically three divisions to a PE Foundation; the first of these is the free course; it is the purpose of this course to:

Inform and interest by showing the people that this applies to them and is a duplicate of their own actions and thinkingness. Only then does Scientology communicate. Don't overwhelm—penetrate. Show them that this is how they think, not how we think they think. Be factually explicit about it, talk with certainty and not with apologies.

A PE free course curriculum should now consist of a mixture of drills and lectures. The first evening lecture should talk about definitions in life as found in Scientology. The dynamic principle of existence, the eight dynamics, a preview of the next evening's lecture should be given, and this lecture should consist of a very rapid survey of Comm Course TRs 0 and 1 and should sail in the second hour into the ARC triangle, and all data for the rest of the week used in lectures should consist of ARC triangle data taking up the whole subject and one corner at a time. The remainder of the week previews TRs 2 and 3, and says how the TRs are used in life and how people can't do them. The last lecture's last part sells the HAS Comm Course.

The second week and the third are spent in Comm Course with basic TRs, encouraging not criticizing. The coach says fine when he thinks it's fine and otherwise keeps his mouth shut. This is muzzled coaching. The student does not get out of the Comm Course until he can be trusted to show up well in a muzzled co-audit. This takes at least two weeks. He pays off the course by the week for his Comm Course as well as his later co-audit.

The co-audit course runs similar to the Comm Course in hours. The only process now permitted on an HAS Co-audit is “From where could you communicate to a body part?” the body part being selected by the Instructor with an E-Meter (in a pinch the Instructor selects by observation and the answer to the question, “Ever have anything wrong with your body?” and uses whatever the pc says). When a key body part is flat, “From where could you communicate to a body part?” can be run, but only this type of process is allowed. If you go and bring in a lot more processes you’ve had it. Only this process can be counted on to bring reality and results to people on a broad scale. When a person can’t gain on it because of case, then get him to take private auditing. NEVER let anyone simply walk out. Convince him he’s loony if he doesn’t gain on it because that’s the truth.

The whole dream of a PE Foundation is to get the people in fast, get them invoiced in a congress-type assembly line, no waiting, give them hot, excited, positive service and boot them on through to their HAS and THEN worry about doing something else with them. And never let a student leave or quit—introvert him like a bullet and get him to get audited. If he gets no reality, don't let him wander out. If he walks in that door for a free PE, that's it. He doesn't get out, except into an individual auditor's hands in the real tough cases, until he's an HAS.

So that's the size and shape of it.

Luck to you.

L. RON HUBBARD
Founder